

Director of Philanthropy

Are you a fundraising professional who wants to lead the philanthropic activities for a faith-based non-profit that serves older adults in Northeast Indiana? If you can answer "yes" to this question, you should consider this opportunity.

Our client, Lutheran Life Villages, www.lutheranlifevillages.org has been providing compassionate, spiritually connected care to the people of Northeast Indiana since 1931. What started as the "Oak Street Home" in Kendallville, has evolved into four thriving not-for-profit senior communities in the Fort Wayne area--The Villages at Anthony Boulevard, The Villages at Kendallville, The Villages at Pine Valley, and Piper Trail.

As Director of Philanthropy you will be responsible for overseeing, planning, directing, and organizing all fundraising functions for the organization. Reporting to the Chief Strategy Officer, you will have two direct reports.

As Director of Philanthropy you will:

- Develop strategies for reaching donors of all ages to achieve goals to support annual operating budget
- Develop outreach programs that engage and excite the community, entice new donors, and encourage donors into higher levels of support
- Plan and execute innovative ways of raising increased funding from foundations, corporations, private donor, and government agencies.
- Lead direct-mail appeals
- Work with staff, volunteers, and the Board of Directors to guide special events
- Establish and maintain relationships with major gift, planned gift, and corporate donors
- Represent the organization in the church community reflecting a commitment to senior ministry as integral to the mission of the Church

As Director of Philanthropy your background should include:

- Bachelor's degree in business or related field
- AFP or other fundraising certification preferred
- Minimum of 3 years of fundraising experience in a non-profit environment
- Annual fund experience preferred
- Grant writing experience a plus
- Event management experience a plus
- Strong organizational, leadership, and interpersonal skills
- Progressive customer-centered human relations skills
- Good listener and strategist
- Results oriented
- Team player
- Doer---hands-on leader

Please contact:

Pat McCombs

KB Search Team

pmccombs@kbsearchteam.com